

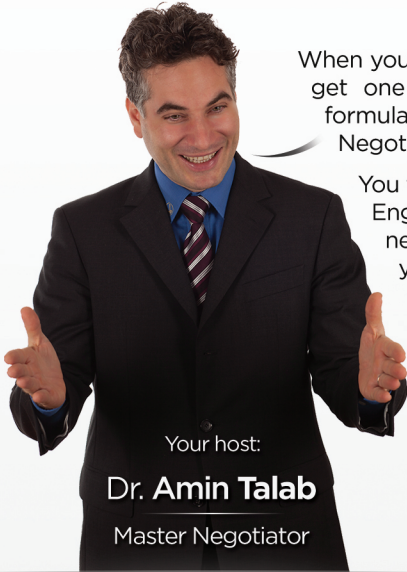
Focus! - Online Communication Training Event

Better Communication - Higher Profit - Happier Clients

A Virtual Event with a Live Feel

When your client, investor, partner, or boss gives you attention, you only get one go to make your point. Our Event Series supports you formulating it clearly, succinctly and well structured. "Speed Negotiating" rounds will let you actively practice this "Elevator Pitch".

You will practice with numerous partners from around the world (in English or German), network & practice your presentation & negotiation skills. Use feedback & continually improve to have your message ready when your client is listening.



Your host:

Dr. Amin Talab

Master Negotiator

SESSIONS

- ✓ Speed Negotiating
- ✓ Elevator Pitch
- ✓ The Magic Triangle
- ✓ Voice sells!
- ✓ Presentation
- ✓ Q&A Sales
- ✓ Negotiation Psychology
- ✓ Networking Lounge etc.

Experts @ Virtual Tables & Booths



Arno Fischbacher



Mikko Mannila



Ron Windauer, MSc



Arno Baltin



Mladen Zaprianov



Silvia Dinstl

"My expectations were totally exceeded, I am thrilled! I learned more [...] than I had in all the years before."



Mag. Barbara Peratello

"The impulses are very, very positive and great to use for me as a lecturer who also has to "sell" herself and her courses. And also: it's okay to laugh, which makes everything so much easier. Big recommendation!"

Monday, 14.3.22

10 - 14h CET

<http://speednegotiating.com>

GIFT COUPON

For: _____

Value: _____

Expires: _____

Welcome & Networking free

1 x Full Entry - full program, all sessions,
Speed Negotiating + Networking



Welcome, Lounge
& Take Away

+



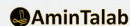
Seminar
Sessions

+



Speed
Negotiating

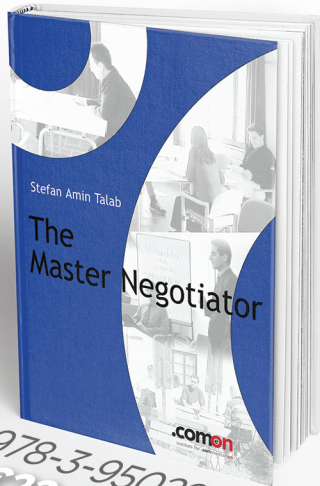
Powered by



Brand-New Speed Negotiating
Software | Automatic Pairing

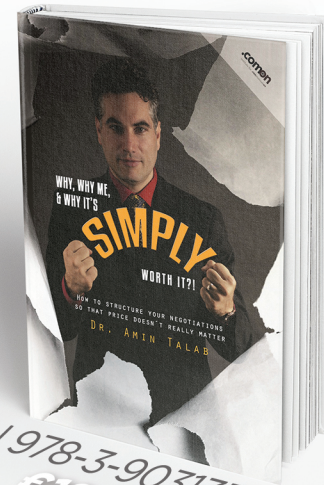


"Based on real-life examples one can promptly apply the read."
Die Presse



ISBN 978-3-9502269-5-9
€22,00

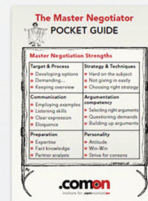
"The Master Negotiator is a book that should be consulted again and again - especially when preparing a negotiation. Absolutely recommended."
Lawyers Gazette Austria



ISBN 978-3-9031350-3-1
€19,95

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